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Dickson, A.M. 1933-1934 Feb.

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A. M. Dickson, a cotton expert, applied for a position at Nanking, but finally did not go, because he would have had to resign his position with the U.S. Department of Agriculture.

UNITED STATES DEPARTMENT OF AGRICULTURE  
BUREAU OF AGRICULTURAL ECONOMICS  
P. O. Box 1366, Dallas, Texas  
December 21, 1933

Mr. John H. Reisner,  
Executive Secretary,  
Agricultural Missions Foundation,  
419 Fourth Avenue,  
New York, New York.



Dear Mr. Reisner:

It has come to my attention that you are receiving applications for a position as an expert in cooperative marketing in China with the Cotton Industry Commission of the National Economic Council of the Chinese Government. I would appreciate very much knowing more about this opportunity, and would possibly like to be considered for the position.

For the past five years I have been in charge of the grade and staples estimates office of the Division of Cotton Marketing in Dallas, Texas. My present work has placed me in close contact with problems and developments in both cooperative marketing of cotton and marketing problems of the cotton trade.

If this opportunity still exists, I will appreciate knowing more about it and will submit qualifications and references. In the meanwhile, I will appreciate your treating this inquiry as confidential. //

Very truly yours,

A handwritten signature in cursive script, appearing to read "A. M. Dickson".

A. M. Dickson  
Associate Agricultural Economist  
Division of Cotton Marketing

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Nanking

January 19, 1934

Mr. A. M. Dickson  
P. O. Box 1366  
Dallas, Texas

PERSONAL

Dear Mr. Dickson:

I am writing you further with reference to your letter of December 21st. By the time your letter arrived we had located a very excellent man and appointed him. Immediately, however, so much pressure was brought to bear upon him to remain with his present organization that he resigned. We are now in search of another man.

The situation has changed somewhat. We are not now looking for a man for the Cotton Industry Commission of the National Economic Council of the Chinese Government, but for a man with practically the same qualifications, to be appointed to the faculty of the University of Nanking College of Agriculture and Forestry, the leading institution of its kind in China. It happens to be one of the Christian universities in China, registered with and recognized by Government as a private institution. The University of Nanking would work closely with the Government.

The need is for an expert in Cooperative Marketing of Cotton who is also able to train workers for cotton cooperatives which are to be organized locally. The expert would give part of his time to training workers and part of his time to directing the work in the local cooperatives, as well as for developing an efficient marketing system for the locals. Applicants for the position will need not only to be qualified technically, but they will have to pass a medical examination. This also applies to any members of the family. The candidate further would be expected to be in entire sympathy with the Christian purposes of the University. In this connection, I might add that the University of Nanking is a union institution in which four of the leading denominations in America are co-operating.

I shall be very glad to hear from you further. In addition to a statement of your technical qualifications, will you kindly indicate salary expected. The contract would be for

1262

Mr. A. M. Dickson

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a period of two years and would include travel from your home in the United States to Nanking and return. Expenses in connection with the prosecution of your duties in China would of course be met by the University.

Yours very sincerely,

John H. Reisner  
Executive Secretary

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January 22, 1934

Mr. Paul C. Hsu  
Shanghai Commercial & Savings Bank  
50 Ningpo Road  
Shanghai, China

Dear Mr. Hsu:

The letter of December 16th from you and Mr. Tsou came a few days ago. You will have already had word by cable that Mr. Farrington resigned immediately after he had been appointed by the University Committee. We are now trying to locate another man to take Mr. Farrington's place. I can assure you that it is no easy job to find a man with the qualifications which you want and at the salary which the University can pay. If it were a matter of one year, we might try for a man with a sabbatic leave; but for a period of two years we have to get a man who is willing to give up his American position, if he is unable to get a definite leave of absence. Furthermore, with the American Government's recent programs for helping the farmer, there is a very great demand for men with training in agricultural economics, and the more specialized he is in any phase of farm organization, the greater is the demand for him.

Just as soon as we are able to locate and appoint a successor to Mr. Farrington, I shall see to it that your request for materials is presented to him.

I am looking forward to the forthcoming letter which you mentioned in your postscript regarding developments which are taking place in China. A short time ago I saw a report of the Shanghai Commercial & Savings Bank, and was delighted to see their very great interest in various cooperative and agricultural and rural enterprises.

With kind regards and best wishes, I am

Yours very sincerely,

John H. Reisner

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*Sickron*

**Nanking**

UNITED STATES DEPARTMENT OF AGRICULTURE  
BUREAU OF AGRICULTURAL ECONOMICS  
P. O. Box 1366, Dallas, Texas  
February 3, 1934

Mr. John H. Reisner, Executive Secretary  
Agricultural Missions Foundation  
419 Fourth Avenue  
New York, New York

Dear Mr. Reisner:

In accordance with the request, dated January 30th, from your secretary, Miss Lydia J. Pettus, I am submitting references as follows:

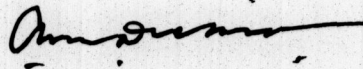
- ✓ Dr. J. T. Sanders, Head, Department of Agricultural Economics  
Oklahoma A. and M. College, Stillwater, Oklahoma.
- ✓ Dr. L. P. Gabbard, Head, Department of Agricultural Economics  
Texas A. and M. College, College Station, Texas.
- ✓ Mr. O. B. Martin, Director of Agricultural Extension  
Texas A. and M. College, College Station, Texas.
- ✓ Mr. Morgan H. Rice, In Charge Research and Statistics  
Dallas Federal Reserve Bank, Dallas, Texas.
- ✓ Mr. B. W. Kilgore, President, North Carolina Cotton Growers Co-  
operative Association, Raleigh, North Carolina.
- ✓ Mr. E. L. Corbin, Executive Secretary, Texas Cooperatives, Inc.  
1100 South Ervay Street, Dallas, Texas.
- ✓ Mr. B. S. Burgess, General Manager, South Texas Cooperative Asso-  
ciation, Corpus Christi, Texas.
- (write later) ( Mr. A. W. Palmer, In Charge, Division of Cotton Marketing, Bureau  
of Agricultural Economics, United States Department of  
Agriculture, Washington, D. C. )
- ✓ Dr. J. L. Davis, Assistant Pastor, Highland Park Presbyterian  
Church, Dallas, Texas.

As stated in my letter to you of January 25th, I am in line for advancement in my present position and for this reason I am a little reluctant to have you write my present chief, Mr. A. W. Palmer, listed above, until this matter is a little further advanced. However, I leave this to your discretion.

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I am contemplating a trip to Washington in about six weeks, at which time I shall be glad to arrange an interview with you in New York, if desirable, and if these plans have not reached maturity prior to that time.

Sincerely yours,



A. M. Dickson  
Associate Agricultural Economist  
Division of Cotton Marketing

amd:jw

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*over*

February 5, 1934.

Mr. B. S. Burgess  
South Texas Cooperative Association  
Corpus Christi, Texas

Dear Mr. Burgess:

Mr. A. M. Dickson has given us your name as a reference in connection with a position at the University of Nanking, Nanking, China. The requirements of the position are as follows:

An expert in Cooperative Marketing of Cotton, with experience in organization and business management of such cooperatives. He should also be able to train workers for the management of local cotton cooperative organizations. Part of his time will be given to field work, directing the organization and administration of the local societies and in developing an efficient marketing system for the cotton locals. The rest of his time will be given to the training of young Chinese who will be placed in administrative positions with regard to the whole cooperative set-up.

In addition to the technical qualifications required, we are no less interested in the personal qualities of Mr. Dickson. The University of Nanking is one of the leading Christian universities in China, and was organized with and receives financial backing and the support of American teachers from four of the leading denominations in the United States - Presbyterians North, Baptists North, Methodists North, and Disciples of Christ. The candidate should, therefore, be in entire sympathy with the Christian ideals of the University. He should also be highly qualified to cooperate with the University authorities, of whom the President is a Chinese who holds several degrees from American universities. He should not have any racial biases or antipathies which would make it difficult for him to cooperate whole-heartedly and effectively with the Chinese.

Mr. Dickson's assignment would be to the College of Agriculture and Forestry of the University, and in particular

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Mr. B. S. Burgess

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to the Department of Agricultural Economics, of which Dr. J. Lossing Buck is in charge. This Department has a faculty of some twenty odd Chinese and, I think, four Americans. It is the foremost Department of Agricultural Economics in China and maintains close cooperative relationships with Government and commercial groups.

We should greatly appreciate your writing us frankly as to both technical and personal qualifications of Mr. Dickson. Naturally, your letters would be considered strictly confidential.

Yours very sincerely,

John H. Reisner  
Executive Secretary

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Nanking

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February 5, 1934

Mr. E. L. Corbin  
Texas Cooperatives, Inc.  
1100 S. Ervay Street  
Dallas, Texas

Dear Mr. Corbin:

Mr. A. M. Dickson has given us your name as a reference in connection with a position at the University of Nanking, Nanking, China. The requirements of the position are as follows:

An expert in Cooperative Marketing of Cotton, with experience in organization and business management of such cooperatives. He should also be able to train workers for the management of local cotton cooperative organizations. Part of his time will be given to field work, directing the organization and administration of the local societies and in developing an efficient marketing system for the cotton locals. The rest of his time will be given to the training of young Chinese who will be placed in administrative positions with regard to the whole cooperative set-up.

In addition to the technical qualifications required, we are no less interested in the personal qualities of Mr. Dickson. The University of Nanking is one of the leading Christian universities in China, and was organized with and receives financial backing and the support of American teachers from four of the leading denominations in the United States - Presbyterians North, Baptists North, Methodists North, and Disciples of Christ. The candidate should, therefore, be in entire sympathy with the Christian ideals of the University. He should also be highly qualified to cooperate with the University authorities, of whom the President is a Chinese who holds several degrees from American universities. He should not have any racial biases or antipathies which would make it difficult for him to cooperate whole-heartedly and effectively with the Chinese.

Mr. Dickson's assignment would be to the College of Agriculture and Forestry of the University, and in particular

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Nanking

February 5, 1934

Dr. J. L. Davis  
Highland Park Presbyterian Church  
Dallas, Texas

Dear Dr. Davis:

The University of Nanking, Nanking, China, has asked us to recommend to them an expert in the Cooperative Marketing of Cotton; and we are in touch with Mr. A. M. Dickson, who has given us your name as reference.

The University of Nanking is a union missionary undertaking uniting the higher educational work in Nanking of the Presbyterians North, Methodists North, Disciples of Christ, and the Baptists North. The President of the institution is a Chinese with one or two degrees from our American universities. Mr. Dickson's assignment would be to the Department of Agricultural Economics of the College of Agriculture & Forestry, the Dean of which is also a Chinese, graduate of an American institution. Practically all of his colleagues would be Chinese. We are, therefore, anxious to get your judgment on how you feel Mr. Dickson would fit into a situation of this kind. He should of course be thoroughly in sympathy with the Christian ideals of the University, and to the Chinese he should be a colleague without any racial bias or superiority complex. It is of course needless to suggest that he should be a man of good personality and strong Christian character. We shall very greatly appreciate your writing to us giving your unbiased judgment as to how you would rate Mr. Dickson with regard to the points indicated above. Your letter will be considered strictly confidential.

Hoping to have the pleasure of hearing from you at an early date, I am

Yours very sincerely,

John H. Reisner  
Executive Secretary

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*over*

February 5, 1934

Dr. L. P. Gabbard  
Department of Agricultural  
Economics  
Texas A & M College  
College Station, Texas

Dear Dr. Gabbard:

Mr. A. W. Dickson has given us your name as a reference in connection with a position at the University of Nanking, Nanking, China. The requirements of the position are as follows:

An expert in Cooperative Marketing of Cotton, with experience in organization and business management of such cooperatives. He should also be able to train workers for the management of local cotton cooperative organizations. Part of his time will be given to field work, directing the organization and administration of the local societies and in developing an efficient marketing system for the cotton locals. The rest of his time will be given to the training of young Chinese who will be placed in administrative positions with regard to the whole cooperative set-up.

In addition to the technical qualifications required, we are no less interested in the personal qualities of Mr. Dickson. The University of Nanking is one of the leading Christian universities in China, and was organized with and receives financial backing and the support of American teachers from four of the leading denominations in the United States - Presbyterians North, Baptists North, Methodists North, and Disciples of Christ. The candidate should, therefore, be in entire sympathy with the Christian ideals of the university. He should also be highly qualified to cooperate with the University authorities, of whom the President is a Chinese who holds several degrees from American universities. He should not have any racial biases or antipathies which would make it difficult for him to cooperate whole-heartedly and effectively with the Chinese.

Mr. Dickson's assignment would be to the College of Agriculture and Forestry of the University, and in particular to the Department of Agricultural Economics, of which Dr.

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Dr. L. P. Gabbard

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J. Lossing Buck is in charge. This Department has a faculty of some twenty odd Chinese and, I think, four Americans. It is the foremost Department of Agricultural Economics in China and maintains close cooperative relationships with Government and commercial groups.

We should greatly appreciate your writing us frankly as to both technical and personal qualifications of Mr. Dickson. Naturally, your letters would be considered strictly confidential.

Yours very sincerely,

John H. Reisner  
Executive Secretary

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Nanking

*over*

February 5, 1934

Mr. B. W. Kilgore  
N.C. Cotton Growers Cooperative  
Association  
Raleigh, N. C.

Dear Mr. Kilgore:

Mr. A. M. Dickson has given us your name as a reference in connection with a position at the University of Nanking, Nanking, China. The requirements of the position are as follows:

An expert in Cooperative Marketing of Cotton, with experience in organization and business management of such cooperatives. He should also be able to train workers for the management of local cotton cooperative organizations. Part of his time will be given to field work, directing the organization and administration of the local societies and in developing an efficient marketing system for the cotton locals. The rest of his time will be given to the training of young Chinese who will be placed in administrative positions with regard to the whole cooperative set-up.

In addition to the technical qualifications required, we are no less interested in the personal qualities of Mr. Dickson. The University of Nanking is one of the leading Christian universities in China, and was organized with and receives financial backing and the support of American teachers from four of the leading denominations in the United States - Presbyterians North, Baptists North, Methodists North, and Disciples of Christ. The candidate should, therefore, be in entire sympathy with the Christian ideals of the University. He should also be highly qualified to cooperate with the University authorities, of whom the President is a Chinese who holds several degrees from American universities. He should not have any racial biases or antipathies which would make it difficult for him to cooperate whole-heartedly and effectively with the Chinese.

Mr. Dickson's assignment would be to the College of Agriculture and Forestry of the University, and in particular

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Mr. B. W. Kilgore

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to the Department of Agricultural Economics, of which Dr. J. Lossing Buck is in charge. This Department has a faculty of some twenty odd Chinese and, I think, four Americans. It is the foremost Department of Agricultural Economics in China and maintains close cooperative relationships with Government and commercial groups.

We should greatly appreciate your writing us frankly as to both technical and personal qualifications of Mr. Dickson. Naturally, your letters would be considered strictly confidential.

Yours very sincerely,

John H. Reisner  
Executive Secretary

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Nanking

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February 5, 1934

Mr. O. B. Martin  
Director of Agricultural Extension  
Texas A & M College  
College Station, Texas

Dear Mr. Martin:

Mr. A. M. Dickson has given us your name as a reference in connection with a position at the University of Nanking, Nanking, China. The requirements of the position are as follows:

An expert in Cooperative Marketing of Cotton, with experience in organization and business management of such cooperatives. He should also be able to train workers for the management of local cotton cooperative organizations. Part of his time will be given to field work, directing the organization and administration of the local societies and in developing an efficient marketing system for the cotton locals. The rest of his time will be given to the training of young Chinese who will be placed in administrative positions with regard to the whole cooperative set-up.

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Mr. Dickson's assignment would be to the College of Agriculture and Forestry of the University, and in particular to the Department of Agricultural Economics, of which Dr. J.

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Mr. O. B. Martin

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Lossing Buck is in charge. This Department has a faculty of some twenty odd Chinese and, I think, four Americans. It is the foremost Department of Agricultural Economics in China and maintains close cooperative relationships with Government and commercial groups.

We should greatly appreciate your writing us frankly as to both technical and personal qualifications of Mr. Dickson. Naturally, your letters would be considered strictly confidential.

Yours very sincerely,

John H. Reisner  
Executive Secretary

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Nanking

*over*

February 5, 1934

Mr. Morgan H. Rice  
Dallas Federal Reserve Bank  
Dallas, Texas

Dear Mr. Rice:

Mr. A. M. Dickson has given us your name as a reference in connection with a position at the University of Nanking, Nanking, China. The requirements of the position are as follows:

An expert in Cooperative Marketing of Cotton, with experience in organization and business management of such cooperatives. He should also be able to train workers for the management of local cotton cooperative organizations. Part of his time will be given to field work, directing the organization and administration of the local societies and in developing an efficient marketing system for the cotton locals. The rest of his time will be given to the training of young Chinese who will be placed in administrative positions with regard to the whole cooperative set-up.

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Mr. Dickson's assignment would be to the College of Agriculture and Forestry of the University, and in particular

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Mr. Morgan H. Rice

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to the Department of Agricultural Economics, of which Dr. J. Lossing Buck is in charge. This Department has a faculty of some twenty odd Chinese and, I think, four Americans. It is the foremost Department of Agricultural Economics in China and maintains close cooperative relationships with Government and commercial groups.

We should greatly appreciate your writing us frankly as to both technical and personal qualifications of Mr. Dickson. Naturally, your letters would be considered strictly confidential.

Yours very sincerely,

John H. Reisner  
Executive Secretary

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*Dickson* *over*

February 5, 1934

Dr. J. T. Sanders  
Department of Agricultural  
Economics  
Oklahoma A & M College  
Stillwater, Oklahoma

Dear Dr. Sanders:

Mr. A. M. Dickson has given us your name as a reference in connection with a position at the University of Nanking, Nanking, China. The requirements of the position are as follows:

An expert in Cooperative Marketing of Cotton, with experience in organization and business management of such cooperatives. He should also be able to train workers for the management of local cotton cooperative organizations. Part of his time will be given to field work, directing the organization and administration of the local societies and in developing an efficient marketing system for the cotton locals. The rest of his time will be given to the training of young Chinese who will be placed in administrative positions with regard to the whole cooperative set-up.

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Mr. Dickson's assignment would be to the College of Agriculture and Forestry of the University, and in particular to the Department of Agricultural Economics, of which

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Dr. J. T. Sanders

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Dr. J. Lossing Buck is in charge. This Department has a faculty of some twenty odd Chinese and, I think, four Americans. It is the foremost Department of Agricultural Economics in China and maintains close cooperative relationships with Government and commercial groups.

We should greatly appreciate your writing us frankly as to both technical and personal qualifications of Mr. Dickson. Naturally, your letters would be considered strictly confidential.

Yours very sincerely,

John H. Reisner  
Executive Secretary

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February 7, 1934

Mr. A. M. Dickson  
P.O. Box 1366  
Dallas, Texas

Dear Mr. Dickson:

Thank you for your letter of February 3rd with its list of references, to all of whom we have written except Mr. Palmer, in line with your suggestion.

There are two questions which I would like to ask. Is there any chance of your getting to Washington earlier than the six weeks indicated in your letter? How much time would you need to clear up your work after notice of appointment, if such were made? The request from China was to secure a man to be on the field by April 1st, which would mean leaving the Pacific Coast not later than the 10th to 15th of March.

Awaiting your further reply, I am

Yours very sincerely,

John H. Reisner  
Executive Secretary

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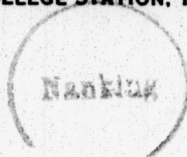
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TEXAS AGRICULTURAL EXPERIMENT STATION

AGRICULTURAL AND MECHANICAL COLLEGE  
OF TEXAS

DIVISION OF FARM AND RANCH  
ECONOMICS

COLLEGE STATION, TEXAS



February 8, 1934

Mr. John H. Reisner, Executive Secretary,  
Agricultural Missions Foundation,  
419 Fourth Avenue,  
New York City, New York.

Dear Mr. Reisner:

Your letter of February 5 relative to the qualifications of Mr. A. M. Dickson for a position at the University of Nanking, China, is before me.

I wish to state that I have known Mr. Dickson personally for a period of about five years and indirectly for a longer time. I can say without reservation that I feel that he would make an excellent man for the position which you describe. He has had, as his credentials will indicate, excellent training and considerable experience. He is energetic, capable, and possesses a very pleasing and forceful personality.

I feel that you would be very fortunate if you are able to secure the services of a man with Mr. Dickson's qualifications. I do not hesitate to recommend him and hope that you will give his application most careful consideration.

Very sincerely yours,

A handwritten signature in cursive script, appearing to read "L. P. Gabbard".

L. P. Gabbard, Chief

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UNITED STATES DEPARTMENT OF AGRICULTURE  
BUREAU OF AGRICULTURAL ECONOMICS  
P. O. Box 1366, Dallas, Texas  
February 9, 1934

Mr. John H. Reisner  
Executive Secretary  
Agricultural Missions Foundation  
419 Fourth Avenue  
New York, New York

Dear Mr. Reisner:

I have your letter of February 7th asking whether or not I could come into Washington earlier than in six weeks, and how much time would be needed to clear up my present work.

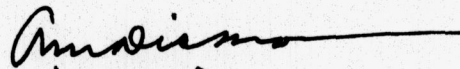
My contemplated trip to Washington is now scheduled for around March 15th, and the mission is to put into final form the organization for dissemination of cotton market news and coordination with trade and other Federal and State agencies. I am carrying on this work here instead of in Washington with the assistance of additional personnel which I have engaged for this purpose because of the facilities which are available, and because it permits me to remain at home. There will still be additional work to be done on this project after I go to Washington with it, and the work of carrying out the plans will extend indefinitely, for one or two years at least.

I do not believe that I will be able to leave for Washington with this work much earlier than the date indicated, but if you consider it necessary that you have a conference, in all probability I could take off sufficient time to come to New York, if you could not arrange a trip to this part of the country. The only problem which I would encounter in making a trip to New York would be that of expense.

Since the request from China necessitates leaving the Pacific Coast by the 10th or 15th of March, I would have to arrange for someone else to take over my work, in case you selected me for the position. I believe this could just as well be done at one time as another, which means that I would be available for duty at practically any time desired.

I note that you are not writing Mr. Palmer, my chief, at the present time. If, after you hear from the other references, you reach the decision to appoint me to the position, it will be satisfactory to me for you to write Mr. Palmer.

Sincerely yours,



A. M. Dickson  
Associate Agricultural Economist  
Division of Cotton Marketing

amd:jw

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HIGHLAND PARK  
PRESBYTERIAN CHURCH  
THOMAS W. CURRIE, D. D.  
J. L. DAVIS, B. D.  
MINISTERS  
RUTH S. PARKS  
DIRECTOR OF RELIGIOUS EDUCATION  
DALLAS, TEXAS



February 9, 1934

Dr. John H. Reisner, Executive Secretary  
Agricultural Missions Foundation  
419 Fourth Avenue  
New York City

Dear Dr. Reisner:

It is a pleasure to answer your letter of February 5th concerning Mr. A. M. Dickson.

If you are able to interest Mr. Dickson in a work of this kind, it will be a great day for the organization that secures his services. He is one of the truly big men of the United States Agricultural Service, and is the authority on all phases of the Cotton Problem. I have personally read two long papers of his (they are really theses) which will make history in this line of study. Frankly, if you are able to get him at all, it will be a great surprise to me, due to his great value to the government. He is head of the Dallas office, Division of Cotton Marketing, Bureau of Agricultural Economics, United States Department of Agriculture.

As to his Christian character, he is a splendid man, an active worker in this church, and a man liked by all who know him. He has a splendid personality. He is a man of good size, fine appearance, has no personal peculiarities that detract from the impression he makes on people. He seems to be in perfect health, and I judge him to be about forty years old. He is a man who combines good humor and affability with dynamic drive and executive ability. He is of that type of student who combines high intellectuality and research ability with ability to deal happily with people.

As you know, my ideas of how he would get on with Chinese or other race types is conjecture; and based on my knowledge of his fineness of character and bigness of soul, I would judge that he would get on splendidly with any group with which he would be required to do team work. If he disagreed with his colleagues, I should judge that it would not be on the basis of a superiority complex or racial prejudice, but on the basis of his belief in his position from a scientific and rational viewpoint. I should judge that the principle of academic freedom and reciprocal courtesy would prevail in the University of Nanking just as it would in this country, and these things would take care of the professional contacts and daily and yearly schedule of work. Mr. Dickson is a Christian gentleman in the truest sense of the word, and such a man is not usually hard to get along with.

1285

2-9-34

#2

Now, Dr. Reisner, I do not know that I have given you just the information you want, but I feel that what I have given is accurate, and that your contacts and that of others will abundantly verify my estimate.

If there should be any further information that I could give you, I stand ready to do so.

It might be in order just here to say that Mr. Dickson is married to a remarkably fine Christian woman, who is greatly beloved and highly respected by all who know her. He and his wife are an asset to any group with which they may be connected.

Sincerely yours,

*James Ludwell Davis*  
James Ludwell Davis.

1286

SOUTH TEXAS AGRICULTURAL COOPERATIVE ASSOCIATION  
**STACA BRAND**

FARMER OWNED AND FARMER CONTROLLED  
MARKETING AND SERVICE ORGANIZATION

EXECUTIVE OFFICES  
COMANCHE STREET AT PORT AVENUE

CORPUS CHRISTI, TEXAS

February 9, 1934

Hankins

Mr. John H. Reisner, Executive Secretary  
Agricultural Missions Foundation  
419 Fourth Avenue  
New York City

Dear Mr. Reisner:

I have given your letter of February 5th careful consideration for two days because I felt you wanted real information and not "off the cuff opinions."

Mr. A. M. Dickson has been more or less within my observation the past five years due to the fact that his work was called to my attention by associates. I became personally acquainted with him in 1930 during the time that he was making a survey of cooperative gin operations in Texas for the Federal Farm Board. This survey proved to be the best thing of its kind ever done and it proved to me, beyond the question of a doubt, that Mr. Dickson was highly competent in the field of research, as well as administration of cooperative activities, well grounded in fundamentals and with enough experience to know the many pitfalls and dangers and with enough clear headedness and good common sense to avoid them. Since that time we have collaborated on a number of things and my acquaintance has ripened into a deep respect for Mr. Dickson's ability.

Of all the men in my acquaintance, I know there is none better qualified technically than Mr. Dickson for the position outlined in your letter.

As far as the balance of your letter is concerned, others will probably be able to give you better information than I can. I have been in Mr. Dickson's home and met his wife and young son. They are fine up-right Christian people. I am unable to tell you their religious denomination except that I know it is Protestant and that they attend church regularly. In my personal associations with Mr. Dickson,



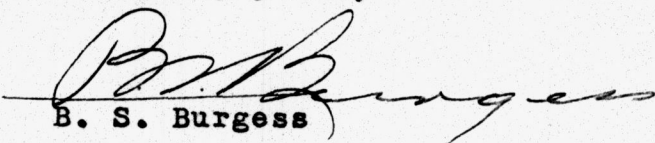
1287

2/9/34

I have never found any other indication than that he was of a highly moral character, religious and of unquestioned integrity. My observation has been that he has worked equally well among our many foreign communities here and with the negroes, having been reared in the South and educated in the North, he should be free of racial biases. I know that he wins the respect of all types and nationalities that he deals with.

I have tried to give you the best information I have, feeling that an assignment of this kind is very important and that the type of men we send to foreign countries is a great factor in building good will and friendly relations between nations. He must make a success of his work and win respect for Americans; I believe Mr. Dickson is that kind of a man.

Sincerely yours,

  
B. S. Burgess

1288

**FEDERAL RESERVE BANK  
OF DALLAS**

February 10, 1934

NANKING

Mr. John H. Reisner, Executive Secretary  
Agricultural Missions Foundation  
419 Fourth Avenue  
New York City

Dear Mr. Reisner:

I am in receipt of your letter of February 5 requesting a frank expression as to the technical and personal qualifications of Mr. A. M. Dickson for a position in the Department of Agricultural Economics in the University of Nanking, Nanking, China.

My association with Mr. Dickson dates back to 1929 and I have had an opportunity of observing him in both his personal activities and in his official work. I consider Mr. Dickson a man of excellent character and one who would be well fitted for the work which you have available. He has been a student in the Extension Department of Southern Methodist University in several classes which I have taught and he has always impressed me as an earnest student, as well as one with original ideas supplemented by a rather broad background of experience. I have been particularly impressed with his work in the cooperative marketing field and consider his ideas the most practical of any with which I have come in contact. This statement is made advisedly as my own background has included a close contact with cotton farming and I have also made considerable research in this field.

On the basis of the qualifications as outlined in your letter, I believe that Mr. Dickson would be unusually well fitted for the task and merits your most serious consideration.

Yours sincerely,

*Morgan H. Rice*

MHR-r

1289

Kid - 1/24/34

# COOPERATIVE EXTENSION WORK

## IN AGRICULTURE AND HOME ECONOMICS

AGRICULTURAL AND MECHANICAL COLLEGE OF TEXAS  
AND UNITED STATES DEPARTMENT OF  
AGRICULTURE CO-OPERATING

O. B. MARTIN  
DIRECTOR

~~College Station, Tex.~~

Nanking February 19, 1934

A. M. Dickson.

Mr. John H. Reisner,  
Executive Secretary  
Agricultural Missions Foundation,  
419 Fourth Avenue,  
New York City, N. Y.

Dear Mr. Reisner:

Upon my return to the office after an absence of two weeks, I have your letter of February 5th asking about the qualifications of Mr. A. M. Dickson. I note with interest that you are considering him for a position at the University of Nanking, Nanking, China. I think Mr. Dickson is well trained and adapted to that particular work. He has had experience as a County Agent in the Extension Service and has also been with the Bureau of Agricultural Economics in the cotton standardization work long enough to learn the technical side. He is a man of fine character and commendable devotion. He makes friends readily, and is very thorough in his methods of work. I feel a personal interest in him and also in the position which you have in mind.

Several years ago I attended a meeting of the International Association of Agricultural Missions in New York. I had a delightful meeting with Dr. J. E. Williams of Nanking University. From the stories of his experience and achievement, I realize the importance of the work there.

Sincerely yours,

*O. B. Martin*

DIRECTOR

OBM:LW

1290

OKLAHOMA  
AGRICULTURAL AND MECHANICAL COLLEGE  
SCHOOL OF AGRICULTURE  
AGRICULTURAL EXPERIMENT STATION  
STILLWATER

February 13, 1934



Mr. John H. Reisner  
Agricultural Missions Foundation  
419 Fourth Avenue  
New York City

Dear Mr. Reisner:

I have known Mr. Dickson for about six years and have been intimately associated with him practically all of this time. He has been in charge of the Dallas Grade and Staple Cotton Office of the United States Department of Agriculture and this department has been cooperating with them in this work ever since the work was set up in the Department of Agriculture.

Dickson is a man of fine personal qualities, splendid executive ability and of unbounded energy in his devotion to his work. I do not believe I have ever been associated with a man that can grasp the situation, take hold of it and come out with a successful application of basic principles any quicker than can Dickson. I doubt whether you can find a man that has better technical training than Dickson has in organizing and administering cotton production and marketing work. Personally, I do not believe there is a better trained man in the South in this regard than Dickson and I assure you I recommend him for your position in the highest way, both in regard to his character, his interest in the type of work that is being done in Nanking University, his technical training and his ability to get things done. In fact, I am perfectly frank and sincere when I say that since you have asked was I interested in your position, that I believe Dickson is better qualified for your job than I am.

Very sincerely yours,

*J. T. Sanders*  
J. T. Sanders, Head, Department of  
Agricultural Economics.

JTS:Mc

1291

NORTH CAROLINA COTTON GROWERS COOPERATIVE ASSOCIATION  
RALEIGH, N. C.



February 14, 1934.

Mr. John H. Reisner,  
Exec. Sec'y, Agricultural Missions Foundation,  
419 Fourth Ave.,  
New York City.

Dear Mr. Reisner:

I have your letter of the 5th about Mr. A. M. Dickson for work in the cooperative marketing of cotton. I know Mr. Dickson very well and think highly of him. He has had a large experience in the production and cooperative marketing of cotton, especially in organizations for marketing. Mr. Dickson has good ability, is industrious, honest and reliable and works well with other people. I believe he would make you a good man.

I do not know what his church affiliations are, but believe you will find these satisfactory.

Sincerely,

B. W. Kieper

BWK/s

1292

*check*

Nanking

February 21, 1934.

*ack 1/27/34*

Mr. A. M. Dickson  
P.O. Box 1366  
Dallas, Texas

My dear Mr. Dickson:

Mr. John H. Reiser has turned over to me the file of correspondence he has had with you concerning the call for an expert in cooperative marketing of cotton at the University of Nanking.

Mr. Reiser has been very favorably impressed with all the information he has collected in regard to yourself and your special qualification for this work. We expect at an early date to submit your papers together with those of one or two other men, to the Board of Founders of the University of Nanking. As you know, the University desires that the appointee start for Nanking as soon as possible, so that he could be there for work during the coming spring and summer. Would you please let us know how much time you would require, if you were appointed, to close up your affairs here in American and be ready to sail for China?

One other important point on which we must have a frank understanding before we can lay your papers before the Nanking Board is that of what financial arrangements would be satisfactory to you. The University of Nanking would be responsible for the round trip travel of yourself, Mrs. Dixon, and your child. The University would probably also provide you with suitable residential accommodations on the University campus, unless for some reason you wish to make some other form of living arrangements. It presumes that the University would be able either to supply you with the necessary furniture for you housekeeping, or else would make some special arrangement with you at this point. Your other living expenses would, however, be met by yourself personally.

On this basis, what would you consider a reasonable salary? The University recognizes that for a special appointment of this kind a salary substantially excess of the regular missionary scale, is quite in order. We cannot expect a qualified expert to absent himself from America without receiving a *sal-* salary commensurate with what he would be getting here, even though the cost of living in China are somewhat less than in America. On the other hand the University is naturally anxious to accomplish the maximum service with the resources it has available.

We note that you are planning to be in Washington about March 15th. It is quite probable that our Nanking Founders may wish to have you come from there to New York to confer in regard to the matter. In that case they

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would of course meet the expense of your journey from Washington to New York and return to Washington, plus living expenses while here in the city, without any commitment on either side as to our final decision. Since we are anxious to have this matter settled, we would be glad if your plans would permit your making this trip a somewhat before March 15th, although we would have to leave the exact date to you.

We would be grateful if you would write us promptly and frankly in regard to these matters I have raised, and also with reference to any other questions that may occur to you.

Very sincerely yours,

Secretary

1294

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A. M. Dickson

UNITED STATES DEPARTMENT OF AGRICULTURE  
BUREAU OF AGRICULTURAL ECONOMICS  
WASHINGTON, D. C.

February 23, 1934

Mr. John H. Reisner,  
Agricultural Missions Foundation,  
419 Fourth Avenue,  
New York, N. Y.

Dear John:

In your last letter you asked me to find out what I could about Edward A. Terry whom you state was the junior author on the study, "Cotton Cooperatives in the Southeast". It seems that the Institute of Social Research and Professor Wilson Gee do not have a very high standing in respect to <sup>agricultural</sup> economic investigations. It is not an agricultural institution since the agricultural investigations are carried on by the Virginia Polytechnic Institute and Agricultural and Mechanical College. The latter institution compares with our agricultural colleges.

The investigations made by the Institute of Social Research are more or less desk and library studies, as I understand it. At any rate, it does not have the facilities to carry on thorough field and agricultural investigations. The study referred to accordingly does not have a very high standing. Terry may have had agricultural training but his connection with the Institute of Social Research rather indicates that he has not. The cotton people here do not seem to know Terry but to a considerable extent are judging him by the above connection and study and on the whole <sup>this judgment</sup> is negative. I would suspicion that he lacks agricultural training and experience in cotton marketing.

I shall be eager to hear if you have made a selection and if any of the other three men have accepted the position.

With kindest regards.

Sincerely yours,

*Paul*

Paul O. Nyhus.

*There is both pro & con  
opinion expressed regarding Dickson.  
Some object to his personality as being too boisterous, and  
hasty and unscholarly. Others consider him able. He is  
hardly a research type - I would gather. P.M.*

1295

CLASS OF SERVICE

This is a full-rate Telegram or Cablegram unless its deferred character is indicated by a suitable sign above or preceding the address.

# WESTERN UNION

(26)

SIGNS

- DL = Day Letter
- NM = Night Message
- NL = Night Letter
- LC = Deferred Cable
- NLT = Cable Night Letter
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The filing time as shown in the date line on full-rate telegrams and day letters, and the time of receipt at destination as shown on all messages, is STANDARD TIME.

Received at

DA223 73 NL=DALLAS TEX 25

Nanking

1934 FEB 25 PM 9 28

MINUTES IN TRANSIT	
FULL-RATE	DAY LETTER

B A GARSIDE=

3000-5000

SECY NANKING UNIVERSITY 150 5 AVE NYK=

YOUR LETTER TWENTY FIRST WILL YOU PLEASE WIRE YEARLY SALARY  
 YOU CONTEMPLATE PAYING POSITION COTTON EXPERT CHINA/STOP  
 IN VIEW YOUR DESIRE APPOINTEE DEPART ALMOST IMMEDIATELY  
 INFORMATION WOULD EXPEDITE NEGOTIATIONS/STOP/I SHOULD GIVE  
 DEPARTMENT AGRICULTURE THIRTY DAYS NOTICE PRIOR DEPARTURE  
 IF REQUIRED STOP BECAUSE OTHER WORK HAS ARISEN WHICH WILL  
 DELAY MY GOING WASHINGTON UNTIL ABOUT APRIL ONE WOULD  
 SUGGEST CONFERENCE WITH YOU NEWYORK PRIOR THERETO COULD  
 ARRANGE TRAVEL OVER NEXT WEEKEND=

A M DICKSON.

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7-7-34

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FEB 26 1934  
JOINT OFFICE

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Charge to the account of ~~ASSOCIATED BOARDS FOR CHRISTIAN COLLEGES IN CHINA~~

\$ \_\_\_\_\_

CLASS OF SERVICE DESIRED	
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TELEGRAM	FULL RATE
DAY LETTER	DEFERRED
NIGHT MESSAGE	NIGHT LETTER
NIGHT LETTER	WEEK END LETTER

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NEWCOMB CARLTON, PRESIDENT

J. C. WILLEVER, FIRST VICE-PRESIDENT

CHECK
ACCT'G INFMN.
TIME FILED

Send the following message, subject to the terms on back hereof, which are hereby agreed to

A. M. Dickson  
 P. O. Box 1366  
 Dallas, Texas

REPLYING YOUR TELEGRAM NANKING HAS NOT FIXED SALARY COTTON EXPERT  
 ASKS CANDIDATES STATE AMOUNT DESIRED STOP THEIR REQUESTS RANGE  
 FROM THIRTYFIVE HUNDRED TO FIVE THOUSAND AMERICAN DOLLARS ANNUALLY  
 STOP WOULD LIKE EXPRESSION YOUR WISHES STOP SPECIAL TRIP FOR  
 CONFERENCE NEXT WEEKEND CONSIDERED INADVISABLE STOP AM WRITING

B. A. GARSIDE

THE QUICKEST, SUREST AND SAFEST WAY TO SEND MONEY IS BY TELEGRAPH OR CABLE.

1298

AGRICULTURAL MISSIONS FOUNDATION  
419 FOURTH AVENUE  
NEW YORK CITY

February 26, 1934

NAKING

Mr. B. A. Garside  
Christian Colleges in China  
150 Fifth Avenue  
New York City

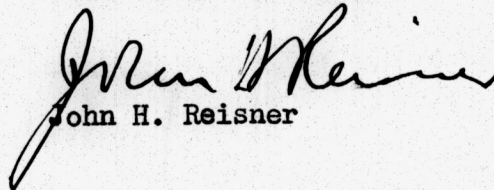
Dear Garside:

Enclosed please find letter from Governor Myers of F.C.A., Washington, concerning Mr. Dickson and also recommending Mr. Stevens of Louisiana. Do you think we ought to begin to look up Mr. Stevens or wait until after we have cleared the deck of present possibilities?

Also please find enclosed letter from Mr. Nyhus, commenting on both Terry and Dickson. I think Nyhus' statement regarding Dickson is the first thing that is in any way unfavorable that we have had. This is second-hand and, as you will notice, not unanimous.

In a short letter from Carson dated February 2nd, he said, "In a letter to Garside I am reporting on the more recent developments at Cheeloo. He will doubtless be glad to share this with you." I would be very glad indeed to see the letter to which he refers.

Yours very sincerely,

  
John H. Reisner

P  
Enclosures

1299

AGRICULTURAL MISSIONS FOUNDATION  
419 FOURTH AVENUE  
NEW YORK CITY



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February 27, 1934

Nanking

Mr. A. M. Dickson  
P. O. Box 1366  
Dallas, Texas

My dear Mr. Dickson:

I enclose a confirmation copy of the telegram we sent you yesterday in response to your wire of the preceding night.

There is very little I can add to the statements made in my letter of February 21st and the telegram of yesterday on the matter of the salary which would be paid to the appointee in Cooperative Marketing. The University is anxious to get a high grade man, and is willing to pay whatever salary, within reason, is necessary to secure the type of man we need. We have asked each of the men who have been given serious consideration for this position what salary they would require if appointed. The figures they have given have ranged from \$3,500 to \$5,000 per year U. S. currency. This is in addition to what the University provides in the way of travel expenses and residential accommodations. Our Nanking Founders are looking for the best man they can gain rather than the cheapest, though they will probably be influenced somewhat by the amount which would be required in each case.

Since I wired you yesterday we have been able to arrange a meeting of our Nanking Founders on the afternoon of Friday, March 2nd. It hardly seems advisable to have you spend the time and money required for a trip from Dallas to New York for this purpose alone. We have been able to collect very full information, and particularly good references, concerning you, so I believe the Committee will be able to take independent action. I will communicate with you again immediately after the meeting.

If you can wire us a statement as to your wishes in the matter of salary, so we would have this information available at the meeting on Friday, it would be very helpful in our deliberations.

Very sincerely yours,

B A GARSIDE

BAG:MP

1301

*M. Dickson*

UNITED STATES DEPARTMENT OF AGRICULTURE

BUREAU OF AGRICULTURAL ECONOMICS

P. O. Box 1366, Dallas, Texas

February 27, 1934

Mr. B. A. Garside, Secretary  
University of Nanking  
150 Fifth Avenue  
New York, N. Y.

Nanking

Dear Mr. Garside:

Your letter of February 21 arrived last Saturday, and I sent you a night letter Sunday making inquiry as to what salary you contemplated paying the expert in cooperative marketing for the University of Nanking in China. I did not feel that I could fairly state a salary for which I could go to China without some general idea of the situation. My reason for suggesting a conference was to clear up the details of the work, living conditions, and other expenses which it might be necessary to incur that could not be anticipated from the knowledge which I now have of China as a country, and the work which is to be done.

If the position as a cotton cooperative expert in China entails working with Government officials and trade agencies in the formation of their policies, in addition to the regular duties in the University in teaching and extension, one would naturally be called upon to incur more expense than if this were not the case. I should therefore like to be in a position financially to meet any demands that might be made upon me on an equitable basis with those with whom I should have to deal. I think that problems of this kind should be considered in arriving at a salary which one should ask in a position of this kind.

Until your wire of February 26 arrived this morning, I did not have any idea as to the salary for which men would be willing to undertake the work which you have in China. I do not think that I can evaluate my services on the basis of what others would ask, yet I know that this is a factor which I must consider. I must judge from the standpoint of my present position and connections. I have had in mind asking a salary of around \$6500.00 per annum, assuming that I should have to resign my position with the Department of Agriculture and then re-establish myself upon return. I believe that I should have no difficulty in re-entering the Department upon my return, provided there was a vacancy in my particular line of work; but if depression conditions continue to exist, there might not be a vacancy, in which case I should take considerable risk in getting re-established. On the other hand, it is possible that the Department will grant me a leave of absence, which, if done, will eliminate this risk, and I could go to China for less than the amount stated above.

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I do not feel that I should ask the Department of Agriculture for leave until this matter has reached a more definite stage. This is one reason why I wired you making inquiry and suggested a conference to clear up the details so that I could save as much time as possible in our negotiations, and thus have sufficient time to clean up my work here prior to sailing, in case I was selected for the position.

To answer definitely the question in your letter of February 21 as to how much time would be required for me to clean up my work here and sail, I would say that after notice of appointment is given me, it will then be necessary to give the Department of Agriculture thirty days' notice prior to departure, as is customary unless the Department agrees that I can be released sooner. I could in this period, or even a shorter period, prepare to sail, close up my affairs, and turn over to someone else the work which I am now doing.

As explained in my letter of February 9 to Mr. Reisner, my contemplated trip to Washington was scheduled for around March 15. I advised you in my wire of February 25 that I would possibly be delayed until April first. This delay is occasioned by the fact that I am at present working on a set-up for extension of the Federal Cotton Market News Service with additional help which has been provided here for this purpose. I am preparing a handbook for use by county agents, vocational teachers, cooperatives, cotton trade and growers, showing the content of the service and the coordination of telegraph, radio, press, and other agencies in market news dissemination. This is requiring some additional research and much planning, with the preparation of many charts along with the manuscript. It is advisable that I advance this work as far as possible before leaving. Unless the position which you have materializes for me, I shall possibly be in Washington one to two months when I make the trip. Then, too, the delay is partially due to the fact that the Civil Works Administration was extended from February 15 to May first. We now have an additional number of CWA statistical clerks making gin machinery and cotton variety tabulations. This is also requiring some of my time for supervision.

There are many things about cotton and conditions in China in which I am interested and upon which I should like to make inquiry, as outlined in the copy of the letter to Mr. Reisner attached, which is self-explanatory. I believe, however, that these items will keep for the time being.

I find myself becoming quite interested in the position which you have in China. I believe that it offers very fine opportunities, and I hope that we shall be able to work out arrangements between us that will be mutually satisfactory. I believe, with my background of training and experience, that I could greatly aid the cooperative movement in China, as well as the production of cotton and the cotton industry.

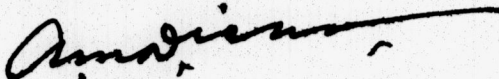
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#3

I am sending this letter on to you in advance of the receipt of your letter mentioned in your wire of February 26, so that you may have this information as promptly as possible.

If there is any further information which you desire, I shall endeavor to supply it to you immediately.

Sincerely yours,



amd-vw  
Enclo.

A. M. Dickson  
Associate Agricultural Economist  
Division of Cotton Marketing

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Nanking

UNITED STATES DEPARTMENT OF AGRICULTURE

BUREAU OF AGRICULTURAL ECONOMICS

P. O. Box 1366, Dallas, Texas

February 27, 1934

Mr. John H. Reisner, Secretary  
Agricultural Missions Foundation  
419 Fourth Avenue  
New York, New York

Dear Mr. Reisner:

I have your letter of February 21 enclosing the Report of Cotton Improvement Work in the Department of Agronomy, College of Agriculture and Forestry at the University of Nanking, for fiscal year ending July 30, 1931, for which I thank you. I have taken the liberty of copying this report for my files and am returning it to you enclosed with an additional copy.

*MW*  
I am also in receipt of the printed report and bulletins of the College of Agriculture and Forestry at Nanking. I will finish with these in a few days, after which I will return them to you. I appreciate your sending this material to me. The annual report and the bulletins refer to studies being conducted at the present time in China on land utilization. The results should be very helpful in overcoming the problems in the production of cotton.

I was interested in the entire report on cotton improvement work and especially the last four pages to which you directed my attention. I have not as yet had the opportunity of plotting the cotton growing areas of China against a map of natural conditions of soil and climate. I have data on hand to do this, after which I might be able to offer some suggestions as to cotton adaptation and acclimatization. I am familiar with the American varieties listed in the report, and am wondering whether or not attempts have been made to grow these varieties under conditions in China, which are comparable to conditions in America where these varieties have originated. It is noted on page 11 of the report that an outstanding defect of the Chinese type of cotton plant is the shedding of cotton from the burrs soon after the opening of the bolls. I recall a problem similar to this which I encountered while county agent in eastern North Carolina in 1920, which we successfully overcame there.

*X*  
In this connection, I did not state in previous correspondence with you that I have had experience and training almost from childhood in cotton breeding, adaptation, and acclimatization. The farmers and scientific workers in South Carolina, where I was reared, consider Mr. D. R. Coker and his staff, with the Pedigreed Seed Company of Hartsville, South Carolina, quite advanced in this line of

1306

*copy  
Coker*

work. Mr. Coker has the largest cotton breeding establishment in this country, and perhaps has developed more new varieties of merit than any other person who has lived in the South. I have had the opportunity of watching Mr. Coker's work since I was a boy, and have spent some time with him and his staff practically every year for about twenty years. I have been able to use the knowledge gained from this source to considerable advantage in my present work. It has enabled me to cooperate with plant breeders and others in cotton improvement programs and especially the Oklahoma Extension Service, in establishing one-variety communities, and thus standardizing production. I believe I touched on this subject in the paper on cooperative gins which I sent to you, in which I outlined the community as a unit for cooperative effort in production and marketing. Considerable work of this kind has been done in the southwest and is continuing to develop more and more each year. It is possible that this may have a bearing on the task to be done in China, in that successful marketing may ultimately have to work back through to production of standardized qualities of cotton. I have gained considerable first hand knowledge of this type of problem in my work in the last five years in the grading and stapling of cotton and the relationship of standardization to marketing.

I am also glad to learn from the Annual Report of the University that your official position in China was Co-Dean and Co-Director of the College of Agriculture and Forestry at Nanking. I am enclosing for your information material in which I think you will be interested, as follows: (1) copy of an old paper which I prepared in 1928, "Value to Farmers of Georgia, etc."; (2) clipping from Farm and Ranch, "What Kind of Cotton shall we Grow?"; and (3) clipping from Southern Agriculturist, "The Quality of our Cotton."

The references in the report and bulletins to cooperative associations in China refer to them as societies. I presume that these are small localized units and that as yet perhaps little progress has been made in centralizing or federating them. I wonder whether you are familiar with this type of organization in West Texas and Oklahoma. So far, they have been the most successful of any of our cooperative efforts on cotton in this country.

I believe that if the opportunity arises for me to go to China in this work, I can aid the cooperative movement in China, as well as the production of cotton and the cotton industry. I appreciate very much your sending this material to me and shall be very glad to keep in touch with you as to developments in cotton growing in China, as they occur.

Sincerely yours,



A. M. Dickson  
Associate Agricultural Economist  
Division of Cotton Marketing

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1307

Nanking

These seem to be three very good men. The only adverse comment  
and it is not serious, is Mr. Hyman's reference to Stickson's "boisterousness".  
The testimonials as to Christian interest as to Stickson and Jerry  
are clear cut good. Jerry is the only one with a family but intends  
to be married.

Stathcock says Jerry has had no experience in the organization  
and administration of cotton expenditures, but others seem to say the  
opposite.

Jerry would seem to be available for latest salary. Is this  
correct.

One would judge that any one of the three would be satisfactory.

R. W. Spurr

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